

## **Press Release**

Hamburg, 10 June 2008

### **Scandinavian investors to take part in EXPANSION 2008 trade fair for the first time**

#### **DG HYP sponsors seminars covering cross-border business with Scandinavia**

EXPANSION, the second largest specialist trade fair for the German commercial real estate sector, will take place on 18 and 19 June 2008, at the CCH fairground hall in Hamburg. Now in its seventh year, the event has been sponsored exclusively by DG HYP Deutsche Genossenschafts-Hypothekebank AG since its launch; the bank will also once again exhibit at the fair. A congress will be organised to coincide with the EXPANSION trade fair. For the first time this year, there will be a series of special seminars specifically designed for Scandinavian investors, with a particular focus on Denmark.

#### **Scandinavian investors at the centre of attention**

Entitled "International Cross Border Investments", congress panel no. 3 on day two of the events was conceived thanks to a joint initiative by DG HYP and the conference organisers. DG HYP will take part in the panel with a presentation. Having successfully cooperated with Scandinavian investors for several years now, the specialist commercial real estate bank took the opportunity to invite 200 of its Nordic business partners to attend the trade fair, giving them the chance to gain a first-hand impression of the German real estate market.

Hans Henrik Dige, Head of DG HYP's Real Estate Centre in Hamburg, explained that "thanks to special Danish tax rules, investors domiciled in Denmark enjoy particular tax benefits when investing in German

commercial real estate. This has attracted Scandinavian investors to the German market: their projects – which usually have a medium to long-term horizon – make them attractive business partners for German real estate finance houses.”

### **Broad range of topics**

EXPANSION covers the full range of topics concerning commercial real estate: including buildings and commercial space, facility management, logistics properties, project development, as well as real estate law and finance. The extensive congress will cover topics such as efficient use of resources in logistics infrastructure, energy efficiency, cross-border investments from Scandinavia, and maritime ports – Hamburg as a logistics hub.

EXPANSION was initiated in 2002 by the economic development agencies of the Greater Hamburg region, who will once again represent the key participants of this event. This makes the Hamburg real estate fair a key meeting place for mid-sized customers looking to identify investment opportunities in Northern Germany: EXPANSION is *the* place to find information about the commercial real estate market.

### **About DG HYP:**

DG HYP is the specialist for commercial real estate finance in DZ BANK Group and a partner to the German cooperative banking sector. DG HYP's business divisions comprise Commercial Real Estate Finance and Local Authority Lending and Public Finance. DG HYP's commercial real estate business comprises its activities in the cooperative banking sector, acting as a product provider to the cooperative banks, as well as direct business with German real estate investors. DG HYP also acts as a syndicate partner in selected international markets. Visit our website at [www.dghyp.de](http://www.dghyp.de) to find out more about DG HYP.

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